

**PRE-QUALIFICATION
DOCUMENT FOR THE (1) MANUFACTURE /
ASSEMBLE AND SUPPLY, OR LEASE OF DIESEL-
ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE
/ ASSEMBLE AND SUPPLY, OR LEASE OF BOGIE
CONTAINER FLAT (BCF) WAGONS**

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SECTION 1 – INTRODUCTION

1.0 Introduction

1.1. The Railway Assets Corporation (RAC), a federal statutory body under the Ministry of Transport (that was established under the Railways Act 1991 (Act 463), wishes to invite interested applicants to participate in the Pre-Qualification exercise for the purpose of (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons.

1.2. Background of Railway Assets Corporation (RAC)

The Railway Assets Corporation (RAC) is a federal statutory body under the Ministry of Transport. It was established under the Railways Act 1991 (Act 463) through the Government Gazette No. 16 Volume 36 on July 30, 1992.

Through the enforcement of the Act, Keretapi Tanah Melayu (KTM) was corporatized and known as Keretapi Tanah Melayu Berhad (KTMB) and all its property and assets, as well as railway land under the Federal Land Commissioner were vested in the RAC, while the railway service operations were taken over by the successor company, KTMB.

Apart from being the manager and administrator of railway assets, the RAC also took over of all KTM's assets and liabilities to enable KTMB to operate without having to carry the burden of past debts. This means that the RAC now functions as the caretaker and business planner to govern and interpret railway assets into valuable property capable of generating continuous income for the Government.

1.3. Pre-Qualification Document Disclaimer

This Pre-Qualification document may not contain all the information needed by all Applicants and may not be appropriate for all individuals. Each Applicant should conduct its own researches, studies and investigations, and should check the correctness, accuracy, reliability and completeness of the information in this Pre-Qualification document and obtain independent advice/information from appropriate sources. RAC makes no representation or warranty and shall incur no liability under any law, rules or regulations as to the correctness, completeness, accuracy and reliability of this Pre-Qualification document.

This Pre-Qualification document and the information contained herein are confidential and to be used only by the Applicant to whom it is issued. It may not be copied or distributed by the recipient to third parties (other than in confidence to the recipient's professional advisor). In its absolute discretion but without being under any obligation to do so, RAC may update, amend or supplement the information in this Pre-Qualification document at any stage.

The information contained in this Pre-Qualification document or subsequently provided to Applicants, whether verbally or in documentary form by or on behalf of the Railway Assets Corporation (RAC), is provided to Applicants on the terms and conditions set out in this Pre-Qualification document and any other terms and conditions are subject to which such information is provided. This Pre-Qualification document is not an agreement and is not an offer or invitation to any other party. The purpose of this Pre-Qualification document is to provide the Applicants with information to assist the preparation of their Pre-Qualification submission.

In the event that the recipient does not continue with the involvement in the Project in accordance with the Pre-Qualification document the information contained in the Pre-Qualification document shall not be disclosed to any other party. The information contained in the Pre-Qualification document must be kept confidential. Those wishing to submit questions on this document or to obtain additional information about the project are encouraged to contact RAC via e-mail addressed to: **prequalification@rac.gov.my**.

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SECTION 2 – PRE-QUALIFICATION PREREQUISITES AND CRITERIA

2.0 Pre-Qualification Prerequisites and Criteria

- 2.1. The Request for Proposal (RFP) implementation approach shall be deliberated in the upcoming RFP exercise.
- 2.2. The responsibilities of the Pre-Qualified Applicants shall also be deliberated in the upcoming RFP exercise.
- 2.3. This main intention of this invitation is intended to strictly pre-qualify and generate a list of qualified and experienced prospective applicants towards participation in RFP exercise for the (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons.
- 2.4. Pre-Qualification exercise shall not form as an invitation to create any binding legal relations with the Applicants.
- 2.5. RAC reserves the right to amend and/or delete any clause or any document forming part of this Pre-Qualification, at any time prior or subsequent to the Pre-Qualification Closing Date without giving prior notice in order to give effect to a change in policy, requirement or to correct any error, omission, ambiguity or inconsistency that may arise after the issue and the closing of this Pre-Qualification Exercise.
- 2.6. RAC shall not be responsible for any loss or liabilities arising from the usage of any information obtained from this Pre-Qualification document and shall not be interpreted in any way to represent an act (expressed or implied) of the RAC and the Ministry of Transport, Malaysia.
- 2.7. RAC reserves the right to waive minor deviations in the applications if they do not substantially affect the capability of the Applicants to meet the conditions set forth.
- 2.8. All companies shall observe and comply with statutory requirements, rules and regulations, including any modifications to it or re-enactment that is enforced by the Government of Malaysia.
- 2.9. The responsibilities of the Successful Applicants shall be deliberated further in the upcoming RFP.

2.10. Pre-Qualification Prerequisites and Criteria:

2.10.1. Basic and Local Requirements - Pre-Qualification exercise is open to experienced and qualified companies that meet following local requirements:

- (a) Locally incorporated and hold valid and relevant registrations with the Companies Commission of Malaysia, the Ministry of Finance, and other relevant bodies in Malaysia.
- (b) For companies that intend to manufacture or assemble new locomotives and / or BCF wagons, and then to sell or lease the new rolling stocks for the purpose of this Pre-Qualification, the rolling stocks have to be manufactured or assembled in Malaysia with the following minimum local content
 - a. Locomotives – 40%
 - b. BCF Wagons – 50%
- (c) For companies that intend to lease currently available locomotives and / or BCF wagons for the purpose of this Pre-Qualification, there is no requirements for local content and local manufacturing / assembly.

2.10.2. Financial Requirements: All Applicants shall be eligible for consideration subject to the conditions below:

- (a) Paid up capital or shareholders' funds (based on latest financial year) must not be less than RM10 million.
- (b) Average net Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) over the last three (3) years must be positive.

2.10.3. Technical Requirements:

- (a) For the past five (5) years, have successfully manufactured, assembled, supplied or leased at least 2 (two) locomotives and / or wagons projects with similar requirements to this pre-qualification.
- (b) Demonstrate customer satisfaction for the above projects by way of letter of reference.

2.11. Some details have been specifically and purposely omitted from the Pre-Qualification Documents. This Pre-Qualification exercise is intended to strictly pre-qualify and generate a list of qualified and experienced prospective applicants towards participation in RFP exercise for the (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons.

2.12. RAC reserves the right to amend and/or delete any clause or any document forming part of this Pre-Qualification, at any time prior or subsequent to the Pre-Qualification Closing Date without giving prior notice in order to give effect to a change in policy, requirement or to correct any error, omission, ambiguity or

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inconsistency that may arise after the issue and the closing of this Pre-
Qualification Exercise.

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SECTION 3 – INSTRUCTION TO APPLICANTS

3.0 Instruction to Applicants

- 3.1 The main intention of this invitation is intended to strictly pre-qualify and generate a list of qualified and experienced prospective applicants towards participation in RFP exercise for the (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons. This invitation shall not form as an invitation to create any binding legal relations with the Applicant(s). The notice of Pre-Qualification and the Pre-Qualification Documents SHALL NOT form part of a contract which may be subsequently entered into with RAC.
- 3.2 The following schedule shows the timeline for the Pre-Qualification exercise:
- (a) Pre-Qualification Issuance Date: **3 June 2019**
 - (b) Pre-Qualification Clarification Question Submission Date: **By 5:00pm, 14 June 2019**
 - (c) Pre-Qualification Submission Closing Date: **By 5:00pm, 28 June 2019**
- 3.3 All information requested must be provided in English language only.
- 3.4 Failure to fully comply with the Pre-Qualification Instructions and Prerequisites will result in disqualification of the Applicant's application.
- 3.5 Any attempt to change, alter, withdraw or otherwise qualify any aspect of the Pre-Qualification other than with RAC's prior written permission will result in disqualification.
- 3.6 Applicant(s) who have been charged in corrupt or fraudulent practices shall not be eligible to participate.
- 3.7 If an Applicant is found to have submitted false information or found to be misrepresented, his application shall be automatically disqualified or if such false information or misrepresented was in fact discovered after he has been prequalified, then such Applicant's Tender Bond shall be forfeited during tender stage.
- 3.8 The Pre-Qualification evaluation is confidential and strictly for RAC use only. RAC is not obliged to inform the Applicants of the evaluation details or to return any application documents whether an Applicant is prequalified or otherwise.
- 3.9 In case of discrepancies found in the information submitted, the application shall be considered unsatisfactory and the Applicants may be disqualified, unless such discrepancies have been satisfactorily explained or resolved within such time as may be specified by RAC.

- 3.10 The Applicant, members of a Joint Venture, their employees, agent or representative is forbidden from communicating with, except as otherwise outlines in the Pre-Qualification Document, or lobbying the Government of Malaysia, any Ministry, RAC's employees, agents or representatives with regard to the upcoming RFP exercise. Failure to comply with this requirement will lead to disqualification of the Applicant's participation in the Pre-Qualification exercise without having to provide further notice.
- 3.11 RAC requires that the Applicants to observe the highest standard of ethics during this Pre-Qualification exercise. In pursuance of this Pre-Qualification, the following definitions are used:
- (a) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official, or the threatening of injury to person, property of reputation, in connection with the Pre-Qualification exercise, in order to retain business or other improper advantage in the conduct of business; and
 - (b) "fraudulent practice" means a misrepresentation of facts in order to influence the Pre-Qualification exercise, to the detriment of the RAC, and includes collusive practices among Applicant (prior to or after submission) designed to establish prices artificially, non-competitive levels and to deprive the client of the benefits of free and open competition.
 - (c) RAC reserves the right to reject Applicant's submission for Pre-Qualification if it is determined that the Applicant has engaged in corrupt or fraudulent practices during the Pre-Qualification exercise.
- 3.12 RAC reserves the right to reject or accept any applications and to annul the Pre-Qualification process, without thereby incurring any liability to the affected Applicants or any obligation to inform the Applicants of the actions taken by RAC.
- 3.13 Applicants will be informed in due course of the result of their Pre-Qualification applications.
- 3.14 Applicant must complete and fill in all information required in the Pre-Qualification provided this Pre-Qualification Document. Applicants are advised to read the Instructions to Applicants thoroughly before filling in the particulars to ensure a complete and comprehensive submission.
- 3.15 If the Applicant is a Joint Venture, each partner must complete a separate full set of forms as per instruction in the Appendix. All forms shall be signed or initialled as appropriate by each partner of the Joint Venture, failing which the Applicant's Pre-Qualification application shall be disqualified.

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- 3.16 Applicant is required to provide all relevant information towards demonstrating their capabilities and strength either as individually or in the form of Joint Venture.
- 3.17 The Pre-Qualification forms must be completed clearly and accurately. If necessary additional sheets may be attached. Each additional sheet shall be duly signed by the Applicant's authorised representative.
- 3.18 Applicant(s) must indicate a Table of Contents which clearly sets out items included in the proposal including tables, etc.
- 3.19 If any of the forms require attachments, the attachments must be clearly marked (e.g. Form A Attachment 1 Page 1 of 1, Form A Attachment 2 Page 1 of 1, etc.).
- 3.20 Applicant is required to complete and submit an Application Letter (Section 2) and Certified True Copies of the valid original Form A to G and Section 6 provided of this Pre-Qualification document, failing which the applicant's Pre-Qualification application shall be disqualified.
- 3.21 Applicant is also required to provide the Certified True Copies of the valid originals of followings:
- (a) Company Organisation Chart.
 - (b) Project Team with CVs and Key Personnel.
 - (c) Copies of the latest Forms 24, 44 & 49 of the Companies Act 1965.
 - (d) Copy of Memorandum & Articles of Association or Constitution, Certificate of Incorporation, Change of Name (if applicable), latest list of Directors and Shareholders as lodged with the Companies Commission of Malaysia (SSM).
 - (e) Copy of the Company's audited Financial Account for the last 3 years.
 - (f) Copy of the monthly bank statement for the last 3 months.
 - (g) Copy of document to demonstrate company's strength; such as certifications, awards and accreditations
 - (h) Applicant may submit other relevant information to substantiate the applications.
- 3.22 All forms must be completed and duly signed or initialled by authorised representative on every page by the Applicants. For Joint Venture, submission all forms must be completed and signed or initialled on every page by every partner.
- 3.23 All copies documents, including certificates, and other information attached forming part of the Pre-Qualification Document must be certified as true copies by the Applicant's Company Secretary or a Grade A officer from Government body. Attachments which are certified by a Commissioner of Oaths will be

rejected in line with the instruction by the Mahkamah Persekutuan Malaysia [Ruj. (44) dlm JK/MP 53/WP(140/97), 23 June 2005]

- 3.24 All financial data shall be submitted in Ringgit Malaysia (RM). Foreign currency shall be converted to RM equivalent based on Bank Negara of Malaysia's rate of exchange as at the date of the Notice of Pre-Qualification. The exchange rate adopted shall be specified whenever applicable.
- 3.25 The successful Applicant(s) shall be invited to enter into the RFP exercise for the purpose of (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons.
- 3.26 RAC reserves the right to amend and/or delete any clause or any document forming part of this Pre-Qualification, at any time prior or subsequent to the Pre-Qualification Closing Date without giving prior notice in order to give effect to a change in policy, requirement or to correct any error, omission, ambiguity or inconsistency that may arise after the issue and the closing of this Pre-Qualification Exercise.
- 3.27 Application for Pre-Qualification must be submitted in:
- (a) One (1) original hardcopy and one (1) copy of the hardcopy in a hardback ring file with each section separated with dividers which are properly indexed; and
 - (b) One (1) USB drive containing electronic copy in PDF searchable format with properly indexed dividers for each section
 - (c) The following must be clearly written on the Envelope:
 - i) For Submission of Diesel-Electric Locomotives Pre-Qualification:

PRIVATE & CONFIDENTIAL

PRE-QUALIFICATION DOCUMENT FOR THE MANUFACTURE / ASSEMBLE , SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES

- ii) For Submission of Bogie Container Flat (BCF) Wagons Pre-Qualification:

PRIVATE & CONFIDENTIAL

PRE-QUALIFICATION DOCUMENT FOR THE MANUFACTURE / ASSEMBLE, SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS

– to be stated at the top left-hand side of the envelope bearing no indication of the identification or marking of the Applicant company.

3.28 Application for Pre-Qualification must be submitted “By Hand” or “Courier” to arrive not later than 5:00pm, 28 June 2019 to the following address: -

**Procurement Department
Railway Assets Corporation (RAC)
No. 29G, Block B, Jalan TKS 1
Kajang Sentral Business Park
43000 Kajang
Selangor Darul Ehsan**

3.29 The Applicant will not discuss or exchange correspondence with RAC in this Pre-Qualification application except to seek clarification within the stipulated time.

3.30 Only the short-listed applicants will be notified and invited to participate in a forthcoming Request for Proposal (RFP) at the sole discretion of RAC.

3.31 RAC will not return all information submitted in this Pre-Qualification application and such information will remain the property of RAC.

3.32 In the event of discrepancy, the hardcopy of the Pre-Qualification document shall take precedence over the softcopy of the same.

3.33 No clarification meeting and site visit will be held for any of the Applicants.

3.34 **Enquiry on Pre-Qualification Exercise:**

3.34.1 Any request of clarification/additional information with regards to this Pre-Qualification Document shall be made in writing and sent to RAC via the following e-mail address: **prequalification@rac.gov.my**

3.34.2 The closing date for enquiries is **5pm, 14th June 2019**.

3.34.3 RAC shall endeavour to provide response to Applicants’ queries **within 1 week after receipt of query**.

3.35 RAC shall not entertain any verbal request and shall not be responsible for such clarification/information given by RAC or its representative in response to such verbal request.

3.36 RAC is not liable for any costs incurred by Applicants in preparing the application documents, nor will it be liable for any costs incurred by pre-qualified Applicants preparing the RFP.

3.37 Prequalified Applicants are required to update the latest financial and technical information used for the Pre-Qualification at the time of submitting the RFP and to confirm their continued compliance with the qualification criteria. RFP shall be rejected if the Applicant's qualification thresholds are no longer met at the time of RFP exercise.

3.38 RAC will not return all information submitted in this Pre-Qualification application and such information will remain the property of RAC.

3.39 Pre-Qualification Evaluation Process:

3.39.1 Opening and Evaluation of Pre-Qualification Submission:

- (a) RAC will examine and evaluate submissions in accordance with the provisions set out in the Pre-Qualification document.
- (b) Applicants are advised that the Pre-Qualification process will be entirely at the full discretion of RAC. Applicants will be deemed to have understood and agreed that no explanation or justification on any aspect of the Pre-Qualification process or selection will be given.
- (c) RAC reserves the right not to proceed with the Pre-Qualification process at any time without notice or liability and to reject any submissions without assigning any reason.

3.39.2 Preliminary Screening (Stage 1):

- (a) Adequacy and completeness of submitted Pre-Qualification Document will be checked item by item.
- (b) If an Applicant fails to submit the required document / attachment or the submitted form are substantially incomplete, or the document are not duly signed by an authorized representative or completely filled, then his application will not be considered for further evaluation.

3.39.3 Assessment of Prerequisites & Criteria (Stage 2):

Pre-Qualification application will be examined based on pass/fail and/or scoring method for the followings:

- (a) Local Content Requirements
- (b) Financial Requirements
- (c) Technical Requirements
- (d) Completion of the Pre-Qualification Documents

3.40 Failure to fully comply with the Pre-Qualification Instructions will result disqualification of the application of the Applicants.

3.41 Applicants' Undertakings

It shall be deemed that by submitting the application, the Applicants has:

- (a) made a complete and careful examination of the Pre-Qualification document;
- (b) received relevant information;
- (c) agreed to be bound by the undertakings provided in the Pre-Qualification document;
- (d) accepted the risk of inadequacy, omission, mistake or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the Pre-Qualification or the Pre-Qualification process, including any error or mistake therein or in any information or data given by RAC; and
- (e) RAC reserves the right to amend and/or delete any clause or any document forming part of this Pre-Qualification, at any time prior to the Pre-Qualification Closing Date without giving prior notice in order to give effect to a change in policy, requirement or to correct any error, omission, ambiguity or inconsistency that may arise after the issue of this Pre-Qualification.

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SECTION 4 – TECHNICAL SPECIFICATIONS

4.0 High-level Specifications

4.1 The main intention of this invitation is intended to strictly pre-qualify and generate a list of qualified and experienced prospective applicants towards participation in RFP exercise for the (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) wagons. The high-level specifications shown below is provided as a guide for the purpose of participation in the Pre-Qualification exercise. Detailed technical specifications will only be provided during RFP / tender exercise.

4.1.1 Specifications for the diesel-electric locomotive

TRACK GAUGE
1,000mm

BRAKE SYSTEM
UIC compliant

**LOADING,
STRUCTURE GAUGE
& KINEMATIC
ENVELOPE**
KTMB standards

**BOGIE WHEEL
ARRANGEMENT**
Co-Co wheel
arrangement

**COUPLERS TYPE &
HEIGHT**
AAR approved design
& 850 mm

DRIVING CAB
Twins cab

AXLE LOAD
Less or equal to 20-
tonne

DIESEL ENGINE
Internally well-proven
diesel engine for rail
traction application.
Suitable for 4000-
tonnes pull application

**DESIGN & OPERATION
SPEED**
Design speed – 140 km/h
Operation speed-120
km/h

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4.1.2 Specifications for the Bogie Container Flat (BCF)

TRACK GAUGE

1,000mm

**WAGON FLOOR HEIGHT
FROM RAIL LEVEL**

914.5 mm

**LOADING,
STRUCTURE GAUGE
& KINEMATIC
ENVELOPE**

KTMB standards

BRAKE SYSTEM

UIC compliance

AXLE LOAD

Less or equal to 20-
tonne

**MIN CLEARANCE
ABOVE RAIL LEVEL**

152 mm

**COUPLERS TYPE &
HEIGHT**

Automatic full size
knuckle coupler & 850
mm

**DESIGN & OPERATION
SPEED**

Design speed – 120 km/h
Operation speed-100
km/h

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(2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF
BOGIE CONTAINER FLAT (BCF) WAGONS**



APPENDICES

SECTION 5: LETTER OF APPLICATION

[Letterhead of the Applicant, individual firm including full postal address, telephone no., fax no. and email]

Date:

**GENERAL MANAGER
RAILWAY ASSETS CORPORATION (RAC)**

No. 29G (Block B), Jalan TKS 1
Kajang Sentral Business Park
43000 Kajang
Selangor Darul Ehsan

Dear Sir,

PRE-QUALIFICATION FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS

- 1.0 We have read the Pre-Qualification Document and understand the instructions and requirements and hereby apply to participate in the **Pre-Qualification for the** (1) Manufacture / Assemble & Supply, or Lease of Diesel-Electric Locomotives and / or (2) Manufacture / Assemble & Supply, or Lease of Bogie Container Flat (BCF) Wagons.
- 2.0 We understand that RAC may at its sole discretion prequalify or disqualify our application without giving any reasons for its decision.
- 3.0 We authorize RAC or its authorized representatives to conduct any investigations to verify the statements, documents and information submitted and to clarify the financial and technical aspects of this application. For this purpose, we hereby authorize any public official, engineer, bank, depository, manufacturer, distributor, etc., or any person or firm to furnish pertinent information deemed necessary and as requested by RAC to verify statements and information provided in this application regarding our competence and standing.
- 4.0 The names and designations of the authorized persons from our company to be contacted for queries and/or provide additional information:

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General, Management and Local Content Inquiries	
Name:	Tel:
Designation:	Email:
Technical Inquiries	
Name:	Tel:
Designation:	Email:
Commercial and Financial Inquiries	
Name:	Tel:
Designation:	Email:

5.0 We declare that the statements made and the information provided in this application are complete, true and correct in every detail and aspect.

Applicant's Signature :

Name in Full :

(Authorized Representative)

Designation :

Date :

Signature :

In the presence of :

(Name if full) **(Witness)**

Designation :

Address: :

Date :

Note:

- 1) Please submit a Power of Attorney or Certified Extract of Board of Director's Resolution authorizing the above to sign on behalf of the Company or members in Joint Venture including Lead Partner, failing which it will not be considered.
- 2) All Partners of the Joint Venture are required to sign this letter, failing which it will not be considered.



FORM A – COMPANY PROFILE

Company's Name:

.....

1. Registered Office Address
- Company Registration No.
- Telephone No.
- Fax No.
- Email

2. Correspondence Address
- Telephone No.
- Fax No.
- Email

3. Date of Incorporation
- Business Registration No
- Authorized Capital
- Paid-Up Capital
- Shareholders' Fund

4. Shareholders - Company Share Holding Equity; List up to 10 major shareholders only. (Applicants are to submit certified copies of registration with Companies Commission of Malaysia (SSM))

No.	Name of Shareholders	NRIC No.	Date of Appointment	Percentage Equity
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

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5. Details of Board of Directors: (Applicants are to submit certified copies of registration with Companies Commission of Malaysia (SSM))

No.	Name of Director	NRIC No. / Passport No.	Age	Years of Working Experience	Percentage of shares
1					
2					
3					
4					
5					
6					
7					
8					

6. Percentage of shareholding

(i) Malaysian : _____ %
Foreign : _____ %

- (ii) If 100% Malaysian shareholding

Bumiputera : _____ %
Non-Bumiputera : _____ %

7. For prospective companies that submit their application on the basis of forming a joint venture or source any technology from other companies (local or foreign), please provide certified copies of legal documents as proof of such arrangement.
8. Applicants are to submit certified copies of registration with the Ministry of Finance Malaysia

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Applicant's Signature :

Name in full
(Authorized Representative :

Designation :

Date :

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FORM B – FINANCIAL DATA

(Please tick (✓) accordingly) Joint Venture Individual

Note: If a Joint Venture is proposed, this Form is to be duplicated and filled in separately by each of the member companies together with its relevant supporting documents.

Company's Name:.....

Company's Name :

1. Summary of assets and liabilities as shown in the audited balance sheets for the last three (3) financial years

No.	Description	Actual: Last 3 Financial Years (RM)		
		Year 1	Year 2	Year 3
1	Authorised Capital			
2	Paid Up Capital			
3	Total Assets			
4	Current Assets			
5	Total Liabilities			
6	Current Liabilities			
7	Net Worth (3 – 5)			
8	Shareholders' Funds			
9	Working Capital			
10	Annual Turnover			
11	Pre-Tax Profit			
12	EBITDA			
13	Net Gearing *			

*
$$\frac{\text{Total Borrowings – Cash \& Cash Equivalent}}{\text{Shareholders' Fund}}$$

Notes:

- Year 1 will be latest completed financial year, preceding the pre-qualification.
- Year 2 shall be the year immediately preceding Year 1 and so on.

a. Name and address of the Bank where the Account is opened

- 1)
- 2)
- 3)

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



b. Account Number

- 1)
- 2)
- 3)

2. Credit Facilities

a. Name and address of the Bank/Financial Institution providing credit facilities

- 1)
- 2)
- 3)

b. Form and Balance of the amount which can be used for the development.

No.	Description	Total Approved (RM)	Balance Available (RM)
1	Overdraft or Annual Credit		
2	Secured Overdraft		
3	Fixed loan		
4	Letter of Credit		
5	Others (please specify)		
	TOTAL		

Notes:

- 1) All financial figures quoted must be in Ringgit Malaysia (RM).
- 2) Applicant must submit the Certified True Copy of the audited Company Accounts by a Certified Auditor for the last three (3) years, to support the data submitted. The Pre-qualification document submitted without the certified audited accounts may be disqualified.
- 3) Applicant must submit the Certified True Copy of the Monthly Bank Statement for the last three (3) months including certificate/latest statement for unpledged deposits and other unpledged short-term investment. The pre-qualification submission without the statement may be disqualified.
- 4) All attachments must be certified true copy by the Company Secretary or a Grade A officer from a Government body, failing which it will not be considered.

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



3. Approximate value of balance of work in hand as of the Pre-Qualification Closing Date – 28th June 2019

All Figures in Ringgit Malaysia (RM)

No.	Name of Project	Contract Value (RM)	% Completion as of the Pre-Qualification Closing Date		Balance to be Completed		Schedule of Works to be Completed (RM)
			%	RM	%	RM	
Total Value of Balance of Work							

Note:

- 1) Certified True Copy of the latest interim payment certificate for each project and Certified True Copy of Letter of Award / Acceptance **MUST** be attached for verification, failing which the Applicants' Pre-Qualification will not be considered for evaluation.

Applicant's Signature :

Name in full :

(Authorised Representative)

Designation :

Date :

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



FORM C – LIST OF PAST PROJECTS EXPERIENCE RECORD

(Please tick (✓) accordingly)

Joint Venture

Individual

Note: If a Joint Venture is proposed, this Form is to be duplicated and filled in separately by each of the member companies together with its relevant supporting documents

Company's Name :

No.	Project Title	Type of Project (select one) 1) Manufacture / Assemble and Sell 2) Manufacture / Assemble and Lease 3) Lease from existing Rolling Stocks	Brief Project Info	Was the project delivered has similar requirements as this Pre-Qualification notice? If yes please justify	Value of Project	Local Content %	Delivery Period (including Test & Commissioning)	Was the Project delivered with Maintenance provisions? If Yes please include details
1	E.g. Project XYZ							

Table continued from above

No.	Project Title	Was the Project delivered with Reliability, Availability, Maintainability and Safety (RAMS) provisions? If Yes please include details	Date of Commencement	Dates of Completion		Name, Address and Telephone No. of Project Owner/Client
				Contract	Actual	
1	E.g. Project XYZ					

**PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE
& SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND
(2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF
BOGIE CONTAINER FLAT (BCF) WAGONS**



Note:

Please attach

- 1) Certificate(s) of completion for the projects listed above.*
- 2) Letter of reference(s) demonstrating customers' satisfaction*

Applicant's Signature :

Name in full :
(Authorized Representative)

Designation :

Date :

(The remainder of this page is intentionally left blank)

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



FORM D – LIST OF CURRENT PROJECTS

(Please tick (✓) accordingly)

Joint Venture

Individual

Note: If a Joint Venture is proposed, this Form is to be duplicated and filled in separately by each of the member companies together with its relevant supporting documents

Company's Name:

No.	Project Title	Type of Project (select one) 1) Manufacture / Assemble and Sell 2) Manufacture / Assemble and Lease 3) Lease from existing Rolling Stocks	Brief Project Info	Value of Project	Local Content %	Contract Period (including Test & Commissioning)	Is the Project being delivered with Maintenance provisions? If Yes please include details	Is the Project being delivered with Reliability, Availability, Maintainability and Safety (RAMS) provisions? (if Yes please include details)
1	E.g. Project XYZ							

Table continued from above

No.	Project Title	Date of Commencement	Current Progress %	Name, Address and Telephone No. of Project Owner/Client
1	E.g. Project XYZ			

**PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE
& SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND
(2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF
BOGIE CONTAINER FLAT (BCF) WAGONS**



Note:

Please attach:

- 1) certified interim certificate(s) of completion for the projects listed above.
- 2) Letter of reference(s) demonstrating customers' satisfaction up to the current progress of the project

Applicant's Signature :

Name in full :
(Authorized Representative)

Designation :

Date :

(The remainder of this page is intentionally left blank)



FORM E – APPLICANT’S FINANCIAL CAPACITY (CURRENT AND LAST 3 YEARS)

PRIVATE & CONFIDENTIAL

Applicant’s Type	Earning before Interest, Taxes, Depreciation and Amortization (EBITDA) (RM)			Net Worth
	Year 1	Year 2	Year 3	
Single Entity Applicant’s				
Joint Venture 1 (Name of Partner)				
Joint Venture 2 (Name of Partner)				
Joint Venture 3 (Name of Partner)				
Total				

Name of Applicant’s Bankers :

Address of Applicant’s Bankers :

.....

.....

Applicant(s) consisting of a single entity should fill in details as per the row titled Single entity Applicant(s) and ignore the rows titled Joint Venture. In the case of a Joint Venture row titled Single entity Applicant(s) may be ignored.

Instructions:

- 1) *The Applicant(s)/ its constituent Joint Venture Partner shall attach copies of the balance sheets, financial statements and Annual Reports for 3 (three) years preceding the Application Due Date. The financial statements shall:
 - i. *Reflect the financial situation of the Applicant(s) or Joint Venture Partner where the Applicant(s) is relying on its Associate's financials;*
 - ii. *be audited by a statutory auditor;*
 - iii. *be complete, including all notes to the financial statements; and*
 - iv. *correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).**
- 2) *EBITDA shall mean the profit of the company before paying the expenses, taxes, depreciation, and amortization*
- 3) *Net Worth shall mean (Subscribed and Paid-up Equity + Reserves) less (Revaluation reserves + miscellaneous expenditure not written off + reserves not available for distribution to equity shareholders).*
- 4) *Year 1 will be the latest completed financial year, preceding the application. Year 2 shall be the year immediately preceding Year 1 and so on.*
- 5) *In the case of a Joint Venture, a copy of the Joint Agreement shall be submitted in accordance with the Pre-Qualification requirement.*
- 6) *Applicant(s) shall also provide the name and address of the Bankers to the Applicant(s).*

(The remainder of this page is intentionally left blank)

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



FORM F – LITIGATION (CURRENT AND LAST 5 YEARS)

Company's Name :

(Applicants shall provide information on any history of litigation or arbitration resulting from contracts executed for the last five years or currently under execution)

Year	Award for / Against Applicant	Name of Employer	Cause of Litigation	Matter in Dispute	Final Contract Amount (RM)	Disputed Amount (RM)

(Applicant should provide information on any historical non-performance of any projects)

No.	Historical Contract Non-Performance	Details	Year
1	Termination of Contract by a Client		
2	Blacklist by the registration authorities or the Client		
3	Any other causes (please includes details)		

Applicant's Signature :

Name in full :
(Authorised Representative)

Designation :

Date :



FORM G – APPLICANT’S LETTER OF DECLARATION

PRE-QUALIFICATION FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS

1. I, NRIC No. the person representing (Co. No.....) hereby solemnly declare that I and/or any other person representing the Company shall not offer, solicit or influence any individual in **Railway Assets Corporation (RAC)** or any other individual, with a bribe for the purpose of being selected in the Pre-Qualification as mentioned above. A Letter of Authorization is enclosed which authorizes me to represent the Company as stated above to make this declaration.

2. If I or any person representing the Company is found guilty of offering or giving bribes to any individual in **Railway Assets Corporation (RAC)** for the purpose of being selected in the Pre-Qualification as above mentioned, then I as the representative of the Company hereby consent and agree to the following actions to be taken against the Company: -
 - 2.1 Revocation of the contract offered for the above Pre-Qualification; or
 - 2.2 Termination of the contract for the above Pre-Qualification; and
 - 2.3 Other disciplinary action in accordance with Government procurement regulations.

3. Any individual attempting to seek a bribe from me and/or by any individual associated with the Company for the purpose of being selected in this Pre-Qualification as above mentioned, then I undertake to promptly report the said action to the Office of The Malaysia Anti-Corruption Commission or to the nearest Police Station.

Yours sincerely,

.....

Name:

NRIC No.:

Company Stamp:



SECTION 6: OTHER INFORMATION

In this section, Applicant shall submit relevant information to substantiate the Applicant's company's strength and capability according to the guidelines provided below:

PROJECT ORGANIZATION & CAPABILITY

*Please tick (✓)
at appropriate
space*

Design & Planning Works

- a) Can the company undertake design work to produce locomotives and / or wagons according to Section 4
- b) Has dedicated team/personnel to undertake this function internally
- c) Function usually outsourced

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

If outsourced, kindly inform name of firm:

Manufacturing or Assembly:

- a) Has dedicated team/personnel to undertake this function
- b) Function usually outsourced

<input type="checkbox"/>
<input type="checkbox"/>

If outsourced, kindly inform name of firm:

- c) Has manufacturing or assembly plant of rolling stocks in Malaysia

<input type="checkbox"/>

Location:

- d) Time needed for the existing manufacturing or assembly plant to be ready to manufacture the rolling stocks as per Section 4's requirements:

Diesel-Electric Locomotives:

BCF Wagons:

PRE-QUALIFICATION DOCUMENT FOR THE (1) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF DIESEL-ELECTRIC LOCOMOTIVES AND (2) MANUFACTURE / ASSEMBLE & SUPPLY, OR LEASE OF BOGIE CONTAINER FLAT (BCF) WAGONS



- e) Can the company manufacture or assemble the locomotives and / or wagons according to Section 4?
- f) Expected monthly production rate of the manufacturing or assembling of the locomotives and / or wagons according to Section 4
- Locomotives _____ Units per month
- Wagons _____ Units per month
- g) Estimated timeline to complete the delivery of the locomotives and / or wagons according to Section 4 (including compliance to all Testing and Commissioning requirements), for the following options:

	Quantities	Manufacture / Assemble & Supply new locomotives / wagons	Lease from available Locomotives / Wagons
1.	10 locomotives	_____ months	_____ months
2.	20 locomotives	_____ months	_____ months
3.	30 locomotives	_____ months	_____ months
4.	400 BCF wagons	_____ months	_____ months
5.	800 BCF wagons	_____ months	_____ months
6.	1200 BCF wagons	_____ months	_____ months

- h) Expected local content percentage (%) in the manufacturing or assembling of the locomotives and / or wagons according to Section 4?
- Locomotives _____ %

List of equipment / content expected to be locally sourced:

Wagons _____ %

List of equipment / content expected to be locally sourced:

- i) Has access to dedicated test track to perform related testing & commissioning activities

If yes, please provide details (Location, ownership, length of track, gauge, facilities, etc):

Maintenance and After-Sales Service of Rolling Stocks:

- a) Has dedicated team/personnel to undertake this function internally
- b) Has dedicated facility to perform this function
- c) Type of maintenance that can be performed at the facility (please specify details, such as Light Maintenance, Heavy Maintenance, L1-L5, etc)

- d) If facility does not exist, time needed for the facility to be built to carry out at least L3 Maintenance Requirement:
-

- e) Function is usually outsourced

If outsourced, kindly inform name of firm:

Legal Services:

- a) Has dedicated team/personnel to undertake this function internally
- b) Function usually outsourced

If outsourced, kindly inform name of firm:

2.0 OTHER INFORMATION

Please tick at appropriate space

2.1 Quality and Health, Safety and Environmental Control Compliance:

a) ISO Certification (*Kindly insert ISO Certification, if any*)

b) OSHA Certification

c) Other Certifications, Accreditations (if any)

5.2 Awards and Recognitions:

a) Local Awards (if any)

b) International Awards (if any)

Kindly provide details of Awards won:

Notes:

All attachments must be certified true copy by the Company Secretary or a Grade A officer from a Government body, failing which it will not be considered.
