

PRE-QUALIFICATION NOTICE

The Railway Assets Corporation (RAC), a federal statutory body under the Ministry of Transport (established under the Railways Act 1991 (Act 463)), wishes to invite prospective companies to participate in the Pre-Qualification exercise of manufacturing / assembling, supplying or leasing railway diesel-electric locomotives and / or Body Container Flat (BCF) wagons. These locomotives and wagons will be used to further enhance cargo transportation activities that are in line with the agency's vision and the Ministry of Transport's Logistics and Trade Facilitation Masterplan.

The intent of this Pre-Qualification exercise is to identify and pre-qualify suitable companies which will be subsequently invited to submit competitive tenders to be announced at a later date.

Prospective companies may

- 1) manufacture / assemble new locomotives / wagons and supply,
- 2) manufacture / assemble new locomotives / wagons and lease, OR
- 3) lease currently available locomotives / wagons

according to the criteria set in this pre-qualification notice

Each company is required to submit a duly completed Pre-Qualification document with comprehensive supporting information. The company must take note that participation of this Pre-Qualification exercise does not guarantee invitation to the subsequent tender exercise.

All Pre-Qualification Document submission will be reviewed and scored on the compliance of the mandatory requirements, completeness and quality. Only companies who are successful in the Pre-Qualification exercise will be notified to proceed in the subsequent stages leading to the tender submission.

Title of Pre-Qualification	MANDATORY REQUIREMENTS		
	Local Requirements	Financial Capacity Requirements	Technical Requirements
Manufacture / Assemble and Supply, or Lease of Diesel-Electric Locomotives	<p>1) Locally incorporated and hold valid and relevant registration with Companies Commission of Malaysia, Ministry of Finance, and other relevant bodies in Malaysia</p> <p>2) Locomotives have to be manufactured / assembled in Malaysia with a minimum of 40% local content (this condition is only applicable for new builds / assembly of locomotives)</p>	<p>1) Paid up capital or shareholders' funds (based on latest financial year) must be not less than RM10 million</p> <p>2) Average net Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) over the last three (3) years must be positive</p>	<p>1) For the past five (5) years, have successfully manufactured, assembled, supplied or leased at least 2 (two) locomotives projects with similar requirements to this notice</p> <p>2) Demonstrate customer satisfaction for the above projects by way of letter of reference.</p>

Manufacture / Assemble and Supply, or Lease of Bogie Container Flat (BCF) Wagons	<p>1) Locally incorporated and hold valid and relevant registration with Companies Commission of Malaysia, Ministry of Finance, and other relevant bodies in Malaysia</p> <p>2) BCF Wagons have to be manufactured / assembled in Malaysia with a minimum of 50% local content (this condition is only applicable for new builds / assembly of BCF Wagons)</p>	<p>1) Paid up capital or shareholders' funds (based on latest financial year) must not be less than RM10 million</p> <p>2) Average net Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) over the last three (3) years must be positive</p>	<p>For the past five (5) years, have successfully manufactured, assembled, supplied or leased at least 2 (two) BCF wagons projects with similar requirements to this notice</p> <p>Demonstrate customer satisfaction for the above projects by way of letter of reference</p>
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Companies are required to submit the following:

1. A duly completed Pre-Qualification Document with all comprehensive supporting information.
2. For prospective companies that submit their application on the basis of forming a joint venture or source any technology from other companies (local or foreign), please provide legal documents as proof of such arrangement.
3. One (1) original hardcopy and one (1) copy of the hardcopy in a hardback ring file with each section separated with dividers which are properly indexed; and
4. One (1) USB drive containing electronic copy in PDF format with properly indexed dividers for each section.
5. Completed Prequalification Document shall be submitted in a plain sealed envelope marked as:
 - 1) Pre-Qualification for the Manufacture / Assemble, Supply or Lease of Locomotives
 - 2) Pre-Qualification for the Manufacture / Assemble, Supply or Lease of BCF Wagons

Notes:

1. The Pre-Qualification is opened to experienced and qualified Malaysian company(ies).
2. RAC reserves the right to accept and reject any application or cancel the pre-qualification process without having to reimburse any loss or expenses incurred by any companies
3. All companies shall observe and comply with statutory requirements, rules and regulations, including any modifications to it or re-enactment that is enforced by the Government of Malaysia.
4. RAC's decision on the pre-qualification shall be final.
5. Shortlisted companies will be notified and invited to participate in the subsequent tender / Request for Proposal (RFP) exercise.
6. Any related queries can be directed to: prequalification@rac.gov.my
7. The Pre-Qualification requirements and relevant documents can be downloaded from the Railway Assets Corporation (RAC) website: www.rac.gov.my from 3 June 2019 (Monday)
8. The completed and duly signed Pre-Qualification documents must be enclosed in an envelope and deposited into the Tender Box at **PERBADANAN ASET KERETAPI, NO 29G BLOK B, JALAN TKS 1, KAJANG SENTRAL BUSINESS PARK, 43000 KAJANG SELANGOR DARUL EHSAN**, before **5pm 28th June 2019 (Friday)**.